



# Peter Perfect

**Bi-lingual, entrepreneurial Economics graduate seeking an entry-level role in Recruitment Consultancy.**

**Former GBR hockey squad member.**

**Experienced in originating sales for a start-up.**

## Education

**Hogwarts University, Economics, 2:1** **2009 - 2013**  
Thesis: Why does everyone want to kill Harry? (69%)

**Erasmus University, Madrid, Spain (Sandwich Year)** **2012**  
Specialism; Sangria, Surfing & Night Clubs

**Grange Hill, Piddle Hampton, UK** **2000 - 2008**  
**A Level:** Economics (A), Spanish (A), Business Studies (C)  
**A/S Level:** Biology (A)  
**GCSE:** Science (A\*), Maths (B), German (A), Spanish (B), English (A\*)  
Geography (A), Religious Studies (A), History (E), Drama (A)

## Work History

**The Amazing Party Company, London** **July 2013- Present**  
Start-Up kid's party organising company, annual turnover £450,000 P/A.  
*Business Development Executive*

- Commission only role responsible for generating new leads and closing clients.
- Over 150 calls per day to high-net worth parents in North London, handling objections and giving feedback to the Managing Director.
- Learned to prioritise customers and time.

**USB Bank, London** **June 2013**  
One of the world's largest banking groups, with £100bn under management.  
*Internship*

- Assisted a divisional Managing Director for one month.
- Preparing PowerPoint pitch presentations.
- Researching a new industry niche in Wheat Derivatives.
- Meeting and shadowing senior traders.
- Admin and data entry.

**Freelance Translator** **October 2011–March 2012**

- Additional to my academic study in Spain I realised I could charge other students for translation services. Earned c.€300 p/month.

**Dog and Duck, Little Piddle Hampton** **April 2009 – July 2011**  
Gastro Pub, owned by The Big Pub Co.  
*Barman*

- Worked to fund hockey tours. General duties. Enjoyed working with the public in my village.

**Greenfleece New Zealand****December 2008 - March 2009**

The New Zealand branch of the international charity, based in Auckland.

*Door-To-Door Fundraiser / Team Leader during gap year*

- Team-based fundraising with high targets, knocking on at least 100 doors per person per day.
- I excelled in this role and was promoted to Team Leader, becoming responsible for the training, safety and performance of a team of 4/6 trainees.
- My team and I were consistently successful at exceeding targets.

**Surf Australia****July 2008 – September 2008**

Surf Instructor for kids on Bondi Beach during gap year

**Bob's Builders****June 2008**

*Labourer*

- Summer job putting up marquees, in 12 hour shifts, 6 days/week.

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**Achievement and Interests****Travel**

After completing my A-levels I took a gap year travelling around New Zealand, Australia and Asia on my own. This was a great opportunity to experience and work in different cultures around the world.

**Cancer UK**

Since 2009 I have given one day a month to collect money at public events and persuade the public about the charity's work and importance.

**Hockey**

GBR U-18 and North Region U-16 defender. I am passionate about team sports and competing. Unfortunately I was badly injured playing Russia in 2008 and have since coached junior teams.

**Head Boy, Grange Hill**

Elected by peers. Commended for leadership by the Headmaster.

**Hobbies**

- Reading about business
- Travelling
- 1/2 marathons

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**Other Skills****Languages**

- English – native
- Spanish – fluent
- French and German – conversational

**IT skills**

- Very familiar with all Microsoft Office suite as well as various CRM software.

**Full and clean driving license**